



April 1, 2015

Dear Valued Customer,

This letter is to inform you of a change to ordering processes for Life Technologies HLA products. As a result of the acquisition of Life Technologies by Thermo Fisher Scientific, the transplant diagnostics product range has transferred to One Lambda, Inc., a part of Thermo Fisher Scientific.

We are pleased to announce that One Lambda has signed an agreement with BmT GmbH of Meerbusch, Germany, to be the exclusive channel partner for the Life Technologies HLA product portfolio in addition to its existing One Lambda products. Effective May 1, 2015, please direct orders for HLA products to BmT using the address details provided below. BmT will handle all customer orders, service requests, and product support in Germany and German speaking regions of Switzerland. For several years, One Lambda and BmT have maintained a long-standing relationship in the field of HLA and transplantation with a strong commitment to innovation, quality and outstanding customer service. As a result, we fully anticipate a smooth transition process.

What does this notification mean to you?

- An expanded portfolio of products and services;
- Greater support and resources; and
- A single source for all of your HLA and transplantation requirements.

As a result, BmT GmbH, will now be able to provide you with the following products:

Molecular Typing

- LABType[®] SSO
- Micro SSP[™] HLA typing
- AllSet+[™] Gold SSP HLA Typing Kits
- SSP UniTray[®] HLA Typing Kits
- SeCore[®] Kits for HLA Sequence-Based Typing
- **NXType[™] (coming soon – NGS HLA typing)**

Transplant Monitoring

- LABScreen[®] family of products (PRA, Mixed, and Single Antigen)
- LABScreen[®] Multi (featuring HNA 1, 2, 3, 4, & 5)
- C1qScreen[™]
- ATIR & ETAR

For additional product listings and information on instrumentation, please visit www.onelambda.com and www.lifetechnologies.com/us/en/home/clinical/molecular-diagnostics/hla-transplant-diagnostics.html.

BmT GmbH Contact Information:

Germany

BmT GmbH
Meerbuscher Str. 64-78
Wirtschaftspark Alte Seilerei
Haus 7A
40670 Meerbusch-Osterath
www.bmt.de (German)

Contact

Mr. Carlos Papadopoulos
Tel: +49 2159 6789 0
Fax: +49 2159 6789 11
E-mail: carlos@bmt.de
E-mail: info@bmt.de

Rest assured that the transition process will be seamless for our customers. Moreover, we will continue working hard to earn your business, and we want to thank you for the loyalty and support. If you have any questions, please do not hesitate to contact One Lambda's Europe, Middle East, and Africa Commercial Manager, Mr. David Wareing (david.wareing@thermofisher.com) or Mr. Carlos Papadopoulos, Manager, BmT GmbH

On behalf of One Lambda's Commercial Team and BmT GmbH



BmT GmbH, Meerbuscher Str. 64-78, 40670 Meerbusch-Osterath, Germany

T: +49 2159 6789 0 | **F:** +49 2159 6789 11 | **E:** info@bmt.de www.bmt.de